

Hug Your Customers The Proven Way To Personalize Sales And Achieve Astounding Results

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I adored Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results by Jack Mitchell. The fact is, I can't remember the last time I got so excited about the potential applications for my industry - nonprofit fundraising. Mitchell owns a high end clothing store in Westport, Connecticut.

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Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results This book is in very good condition and will be shipped within 24 hours of ordering. The cover may have some limited signs of wear but the pages are clean, intact and the spine remains undamaged. This book has clearly been well maintained and looked after ...

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Hug Your Customers, written by Connecticut-based clothing maven Jack Mitchell, of Mitchells/Richards, purports to teach readers a "hugging" system that values going the extra mile for clients through various initiatives, responses and sales tactics. To start with, this is a book that will only really apply if you're in the retail sector.

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blueprint for customer and employee retention, increased per capita spending, and groundbreaking success.

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Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results Audible Audiobook – Unabridged. Jack Mitchell (Author, Narrator), Hachette Audio (Publisher) 4.5 out of 5 stars 108 ratings. See all formats and editions.

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Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results Hardcover – 11 June 2003. by. Jack Mitchell (Author) > Visit Amazon's Jack Mitchell Page. Find all the books, read about the author, and more. See search results for this author. Jack Mitchell (Author) 4.5 out of 5 stars 67 ratings.

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"Hug Your Customers: The Proven Way To Personalize Sales And Achieve Astounding Results" by Jack Mitchell is a great book for entrepreneurs who operate service businesses and, especially, for business owners who operate retail operations. Jack Mitchell is co-owner and CEO of Mitchells/Richards, the upper-end clothing retailer.

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Learn how to apply the proven principles of Hug Your Customers to refine your selling technique, boost your sales, and keep your customers coming back for more. In his groundbreaking books, Hug Your Customers--a Wall Street Journal bestseller--and Hug Your People, Jack Mitchell brought a warm human touch to the often-cold, bottom-line world of business.

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Hug Your Customers (2003) is based on the author's five decades of experience in crafting the perfect customer-centered business. "Hugging" your customers is about catering to their every need and organizing your entire company around them. Establishing a hugging culture is the most effective way to achieve financial success and keep your customers happy.

~~Hug Your Customers by Jack Mitchell — blinkist.com~~

Hug Your Customers: The Proven Way to Personalize Sales and Achieve Astounding Results (Paperback) Published June 11th 2003 by Hyperion. Paperback, 304 pages. Author (s): Jack Mitchell. ISBN: 1401397743 (ISBN13: 9781401397746) Edition language: English.

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